



TERRY RYAN
REAL ESTATE

Awarded **#1 Lugton's Agent** for 2011/12/13/14
Awarded **#1 Lugton's Residential Agent** 2015/16
Awarded **#2 Lugton's Residential Agent** 2017/18/19



Merry Christmas

There goes another crazy covid year around the world and in the Hamilton real estate market. Again I must thank so many of you who have bought or sold with the team and myself. The great referrals are much appreciated.

As you would be aware, there have been some big capital gains over the past year though we are finally seeing a good number of properties coming on the market in time for Christmas. I believe 2022 will balance out with buyers getting more choice of properties and prices settling down a little.

THE WATERBOY CHARITY

Along with Lugton's, I have signed on to an ongoing sponsorship with this fantastic charity. The WaterBoy provides the opportunity and means for disadvantaged youth to participate in sports and personal development activities.



NEW TEAM MEMBER

Welcome to Emma Bland who has joined us as team coordinator. Emma has a wealth of knowledge in real estate and also has her real estate licence so you may even see her helping out at open homes over the weekends.



CHRISTMAS 2021

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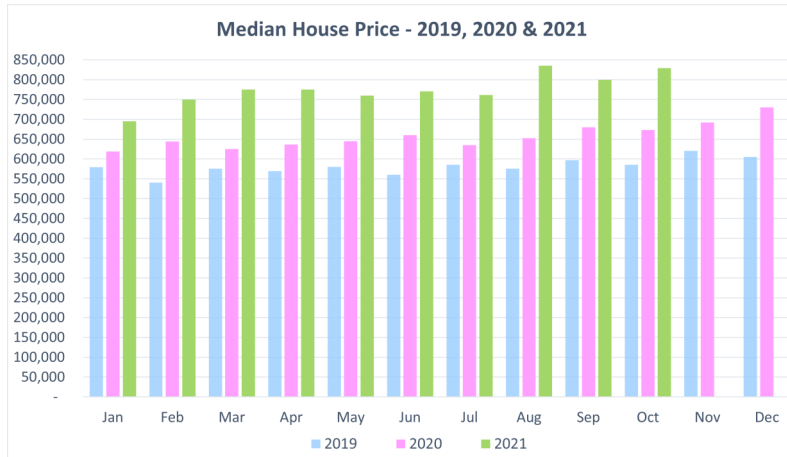


ALWAYS THE BEST RESULT FOR YOU

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SALES STATISTICS

Hamilton median sales prices have seen a vast increase, up nearly 28% in August 2021 from August 2020. Million dollar plus sales have surged due to competition and reduced numbers of properties on the market over the winter months. At the other end of the market, entry level homes under \$600,000 are increasingly hard to find.



Hamilton
Median House Price
Oct 2021
\$829,000

↑
3.75%
FROM
SEP 2021

↑
23.18%
FROM
OCT 2020

LUGTON'S ROUND THE BRIDGES

This event has been postponed until 13th February 2022 due to Covid. You have the choice of a 6km or 12km course which you can walk or run. It's a great morning out on the river path with fellow participants and supporters along the way.

<https://roundthebridges.co.nz/>



Visit our **website** to view more details on our listings - www.terryryan.co.nz

MERRY CHRISTMAS

A very Merry Christmas to all our amazing loyal clients. Wishing you a fabulous festive holiday season being able to catch up with family and friends again! We'll be having a much needed break to recharge the batteries for 2022 - although we're only a phone call away if you need to reach out over this time. Please let us know if we can be of any assistance in 2022 for your real estate requirements.

Best regards

Terry Ryan

Kirn Parmar

Teri Ardern

Emma Bland